

Name	Private Banking and Inve	estment Products & Services Com	mission
Objectives	Management and follow-up of the Private Banking business with the purpose of ensuring a value proposal and distribution model that allows the Bank to comply with its priorities, particularly in terms of profitability and management of the offer provided to Customers. Monitoring and follow-up of the investment products and services sold in the Private Banking network.		
Frequency	Monthly		
	Executive Directors	Other members with voting right	Other members/Guests
Members	- OCorpC - RetOC - CFO or CRO	 PBD WMD ITMD ERSCD The members will be able to propose to the directors part of the commission, a representative to replace them in case of impediment. This representative, if not rejected and is a senior manager, will be entitled to vote. 	Apart from the members with voting rights, the following are also members of this Commission:
	Any other executive director may, whenever he/she sees fit, participate in the Commission.		PBD Marketing Manager (secretary)
			PBD Commercial Managers
			Head of the PBD Investments Nucleus
			Head of the PBD Middle Office
			Investment Controller from the WMD
			Head of the Investment Advising Service of WMD
			Head of the Sales Department of ITMD
			Head of the Equity Markets Department of ITMD
			Other employees of the Group may eventually be invited due to their relevance for the subjects under debate
			Such employees will only participate in the meeting during the items that have justified the invitation
			Whenever the members indicated above are members of the Senior Management, they will be entitled to vote
Minimum quorum for decision	Two executive directors.	Two members with voting right.	

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	• In accordance with the powers conferred by the EC on 23/10/2018, within the scope of article 36, c) and e), of the Bank's Articles of Association, the Private Banking and Investment Products & Services Commission binds the Bank before third parties provided that the respective resolutions are part of the scope of the functions and competences defined in these regulations.		
Delegation of Powers	 Always observing the internal regulations that apply to this commission and member divisions, are delegated to it the powers necessary for the performance of the respective functions and the inherent competences that the Board of Directors have not reserved for itself or for the Audit Committee, for the Committee for Risk Assessment, for the Committee for Nominations and Remunerations and for the Committee for Corporate Governance, Ethics and Professional Conduct. 		
	The delegation foreseen in the previous paragraphs is subject to the condition that none of the executive directors attending this Commission decides that the subject should be submitted to the Executive Committee for resolution.		
Resolutions	Only the executive directors attending the meeting and the members of the Commission with voting right will be entitled to vote.		
	The decisions of this Commission are made by simple majority.		
	 Monitoring of the commercial network activity (including analysis of the business context and definition of commercial action priorities) 		
	Follow-up of Products and Services and decision on changes introduced in the offer made available		
	Monitoring of the Portfolios Management Service		
Functions	Monitoring of the Advising Service		
T directoris	Monitoring of the Execution Service		
	Asset Allocation Summary		
	Market and Competition Monitoring		
	Regulatory Monitoring		
	Monitoring of Operational Procedures		
	The Commission may resolve on the following issues:		
	- The Private Banking value-proposal		
Competences	- The Private Banking distribution model, including the priorities to be defined for the Commercial Network		
	- The Private Banking's offer, including recommendations addressed to the areas involved in the development and management of investment services and products, including deciding on the analysis of transactions, as well as the approval of the products that should appear in the Execution Display.		
Convening	The secretary is responsible for convening the meetings and sending the respective meeting's agenda to all members, at least 3 working days in advance.		
the meetings	At the same time, the Agendas should also be sent to the Executive Directors who are not members of the Commission.		



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Minutes of meetings	The secretary of the commission is responsible for making the minutes of meeting of each meeting. It must contain the following data: - The identification of the Commission, the location, day and time of the meeting - The Agenda - The name of the members attending the meeting and the capacity under which they participated therein. - Reference to the documents analysed during the appraisal of each proposal. - The contents of the resolutions adopted - The result of the voting. - The contents of the member's statements if they so request	
	Once approved, the minutes of the meeting will be submitted, for information, to the EC meeting that takes place immediately after approval of the minutes.	